

Financial Assessment Summary

Dear John,

Based on your information, you are at what we call **The Accumulation Stages**.

During the formative years we acquire our beliefs about money. During the accumulation years we put those beliefs into practice. To track progress through these stages we measure the ratio of our net worth to our gross income. Because we have different standards of living, using the ratio of our net worth to income is much more useful than comparing the size of our financial portfolios.

Where you are by wealth



Building the Foundation

Transition point: Becomes self-supporting & net worth less than annual income

Key Ratio: Less than annual income

Strategy: Five fundamentals of fiscal fitness

Typical Asset Allocation: Interest earnings 75%, Equities 25%

Typical Age: 18-30

Where you should be by age



Early Accumulation

Transition point: Net worth more than annual income

Key Ratio: 1-3 x annual income

Strategy: Investing, Diversification & Functional Asset Allocation

Typical Asset Allocation: Interest earnings 50%, Equities 50%

Typical Age: 30-40